

#### **TOPLINE**

President Trump argues we cannot accommodate more immigrants because "our country is full."

In fact, America has an aging problem, declining birthrates, and thousands of underpopulated cities and towns struggling with falling home prices and dwindling tax revenue. We need immigrants to keep our economy growing.

Our country is full.
Our area is full.
The sector is full...
Can't take you anymore.
I'm sorry, turn around,
that's the way it is.

- PRESIDENT DONALD TRUMP

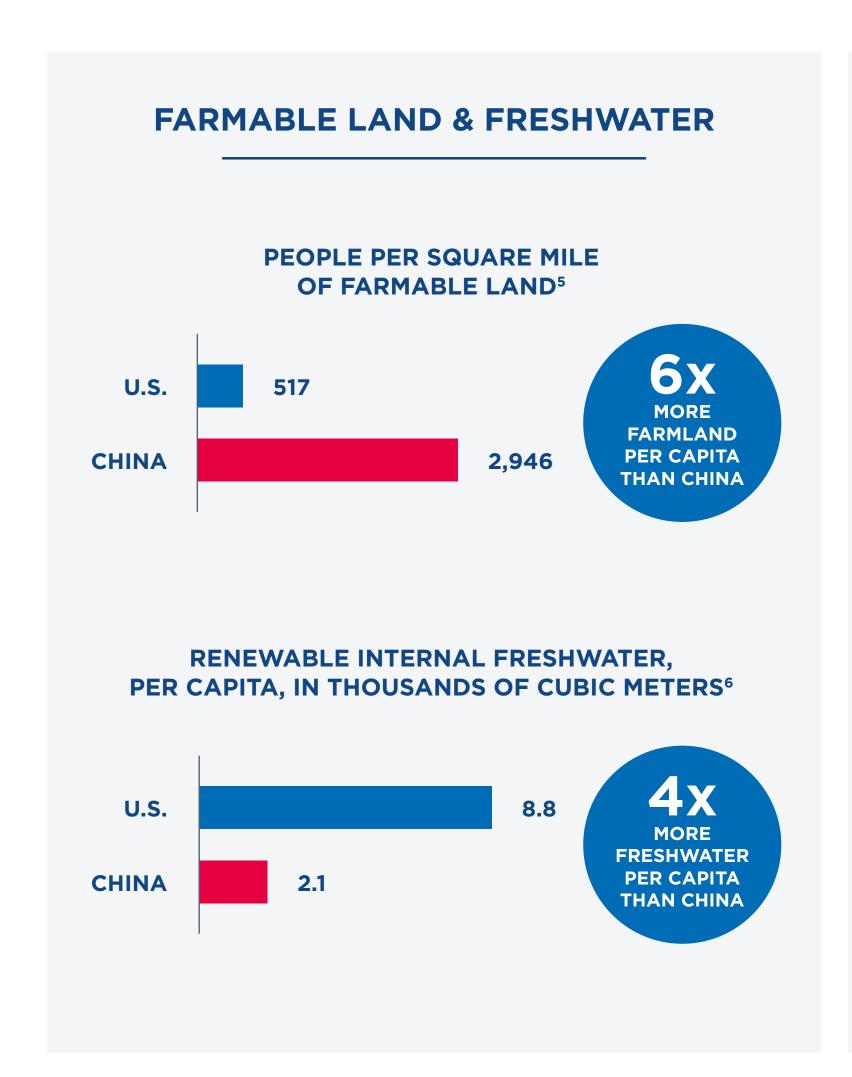
#### U.S.

- 1. The U.S. has plenty of land, water, food, and energy.
- 2. America's problem is fewer babies, fewer workers, and migration from small towns to big cities.
- 3. Trump's restrictive immigration policies are bad for business, property values, pensions, and social security.
- 4. Over 10 years, restrictive immigration policies could cost \$1.5 trillion in GDP and 15.3 million jobs.<sup>2</sup>
- 5. Countries currently on the track Trump recommends are struggling.

#### OHIO

- 1. Ohio's population is among the oldest in the U.S., and it is aging quickly.
- 2. Its aging population is slowing business formation and job growth. It's also increasing health care costs and encouraging younger workers to leave.
- 3. Immigrants already contribute \$1 billion to Ohio's economy each year.<sup>3</sup> Continued immigration could prevent its economy from spiraling.
- 4. A balanced immigration policy would grow Ohio's GDP by \$19.4 billion over ten years. Restrictive policies would reduce its GDP by \$12.7 billion.<sup>4</sup>

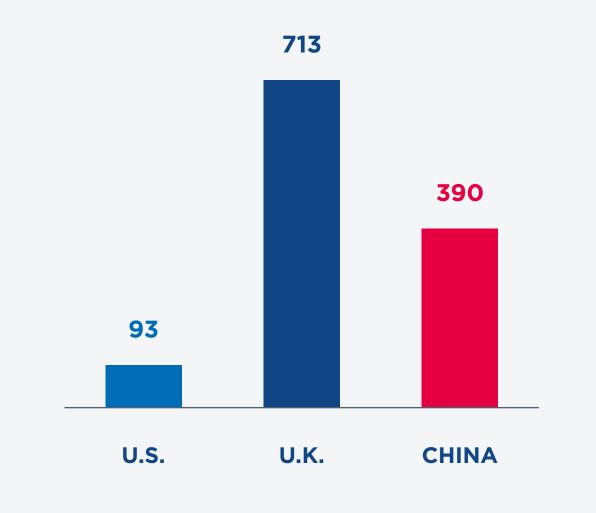
#### THE U.S. HAS PLENTY OF LAND, WATER, FOOD, AND ENERGY FOR MILLIONS OF NEW AMERICANS



#### **POPULATION DENSITY**

The U.S. has room. In 2018, the UN reported that the U.S. had seven times fewer people per square mile than the UK and four times fewer than China.





#### **U.S. FOOD PRODUCTION**

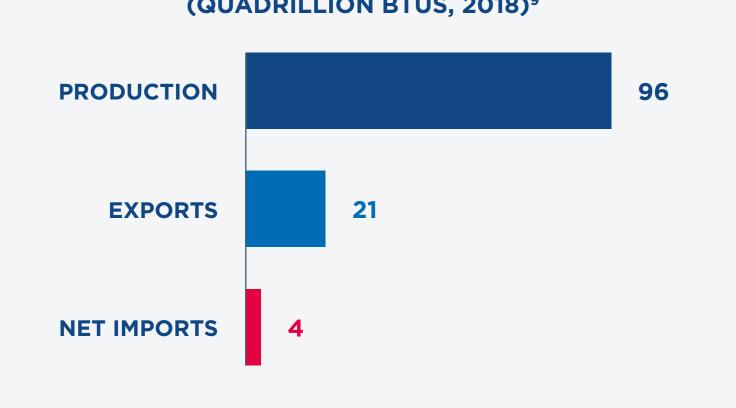
THE U.S. EXPORTS

#### \$140 BILLION

IN AGRICULTURAL PRODUCTS PER YEAR.8



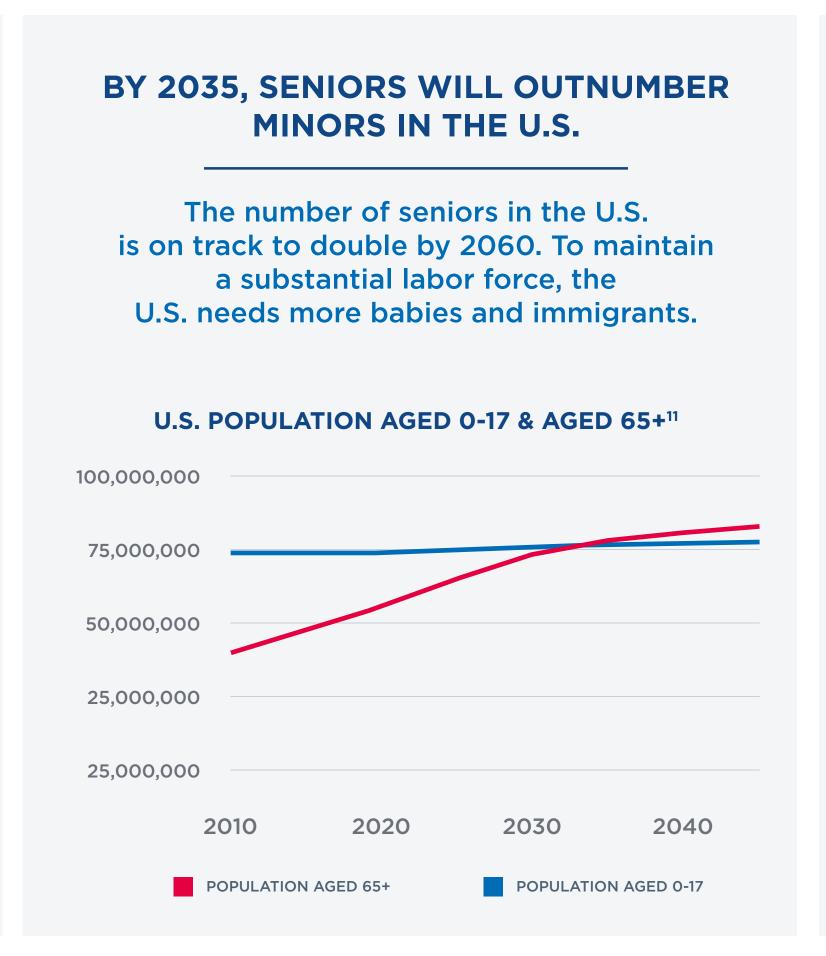
(QUADRILLION BTUS, 2018)<sup>9</sup>



# OUR REAL PROBLEM: FEWER BABIES, FEWER WORKERS, AND MIGRATION FROM SMALLER CITIES TO BIGGER ONES

The U.S. has two problems that, together, are putting enormous pressure on half of the country. 1) Americans are having fewer kids, and 2) they are leaving less-populated areas for jobs and opportunities in major cities, mostly on the East and West Coasts.

## **DECLINING FERTILITY RATE** U.S. fertility is at a record low. To maintain our population, each woman must have 2.1 children on average; today, they are having 1.8. Without immigration, the U.S. population will shrink. Economists predict our birth rate will fall to 1.5 or 1.4 children per woman. U.S. FERTILITY RATE<sup>10</sup> 3.5 3 2.5 **CHILDREN PER** 1.5 1960 2000



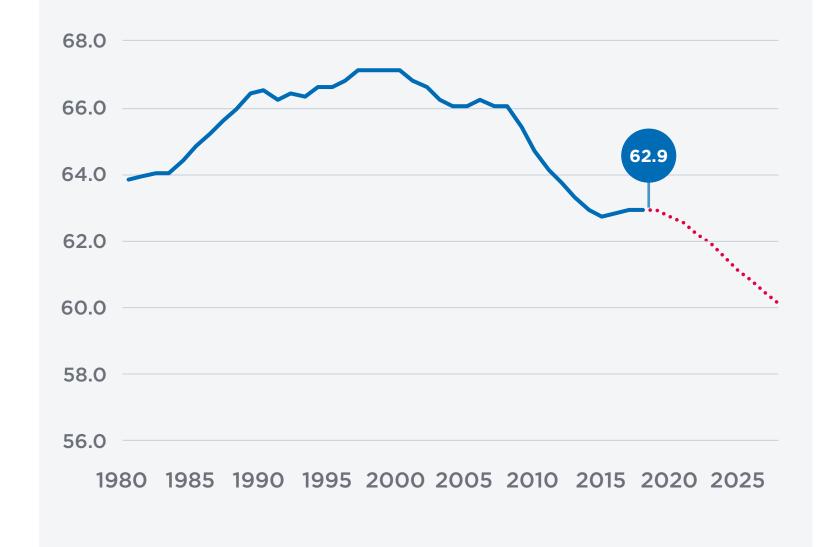


# SLOWING LABOR GROWTH IS BAD FOR BUSINESS AND WORSE FOR SOCIAL SECURITY

## DECLINING LFP = LESS ECONOMIC GROWTH

In 2018, the Congressional Budget Office reported that the labor force participation rate would decrease over the next ten years as a result of baby boomers aging into retirement.

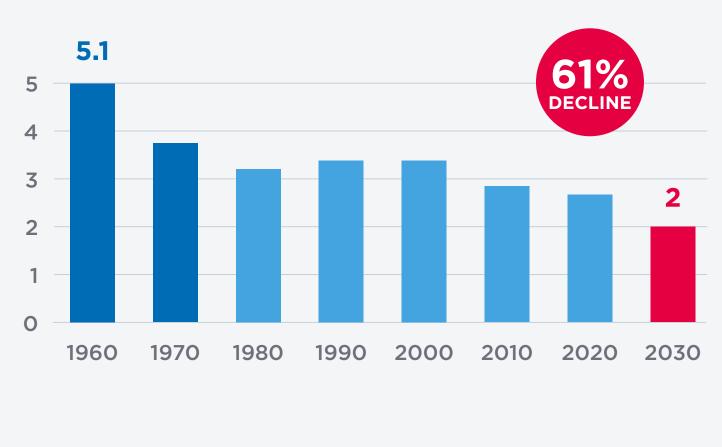
#### HISTORICAL AND PROJECTED LABOR FORCE PARTICIPATION RATE<sup>13</sup>



## DEPLETING SOCIAL SECURITY AND OTHER PENSIONS

The ratio of contributing workers to Social Security beneficiaries has dropped drastically since 1960.

#### NUMBER OF WORKERS SUPPORTING EACH SOCIAL SECURITY RETIREE<sup>14</sup>



THE SOCIAL SECURITY TRUST FUND WILL RUN OUT OF MONEY BY 2033.

[The] foreign-born population is also more likely to be working age... In Ohio, 67.8 percent of the foreign-born population falls into that age band, while only 51.6 percent of the native-born population does.<sup>15</sup>

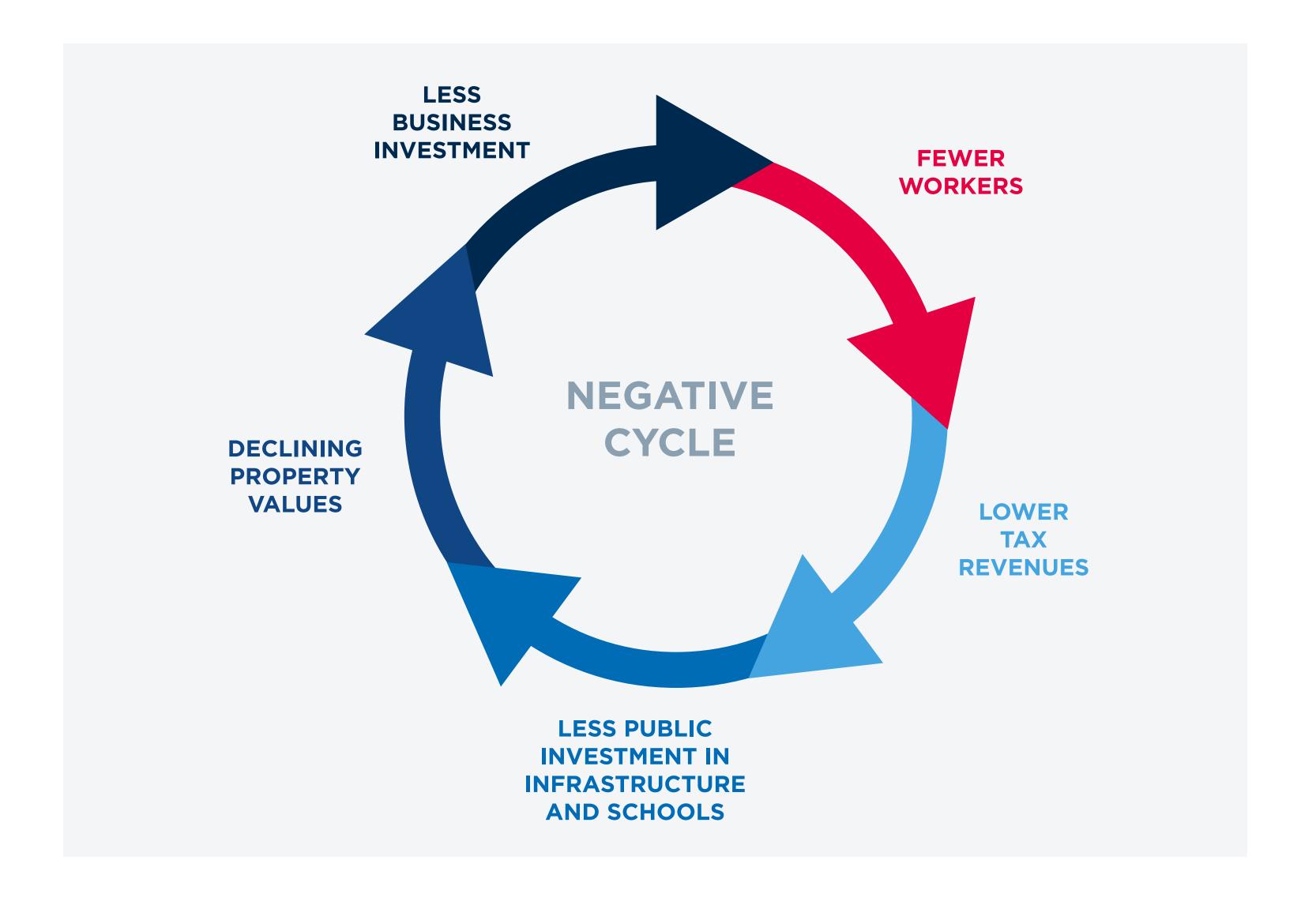
- THE CONTRIBUTIONS OF NEW
AMERICANS IN OHIO
NEW AMERICAN ECONOMY

AUGUST 19, 2019 BJ COLANGELO

HOW TO CONFRONT CLEVELAND'S AGING POPULATION



# WHEN A COMMUNITY AGES AND SHRINKS, IT CREATES A NEGATIVE CYCLE THAT'S HARD TO BREAK



61

Cleveland is in this unique moment of time. Everyone talks about how we were once a top 10 city. We still have that in our bones. Part of our opportunity is to grow back into those bones. Immigration is the only way we are going to grow faster.<sup>16</sup>

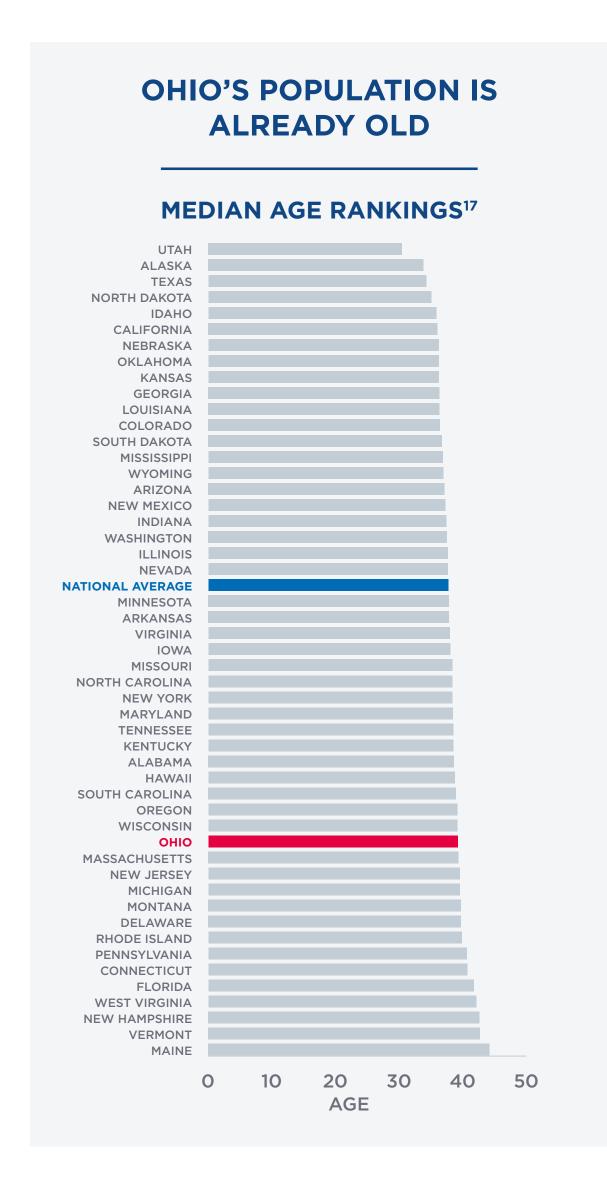
- ARAM NERPOUNI, CEO, BIOENTERPRISE (CLEVELAND-BASED)

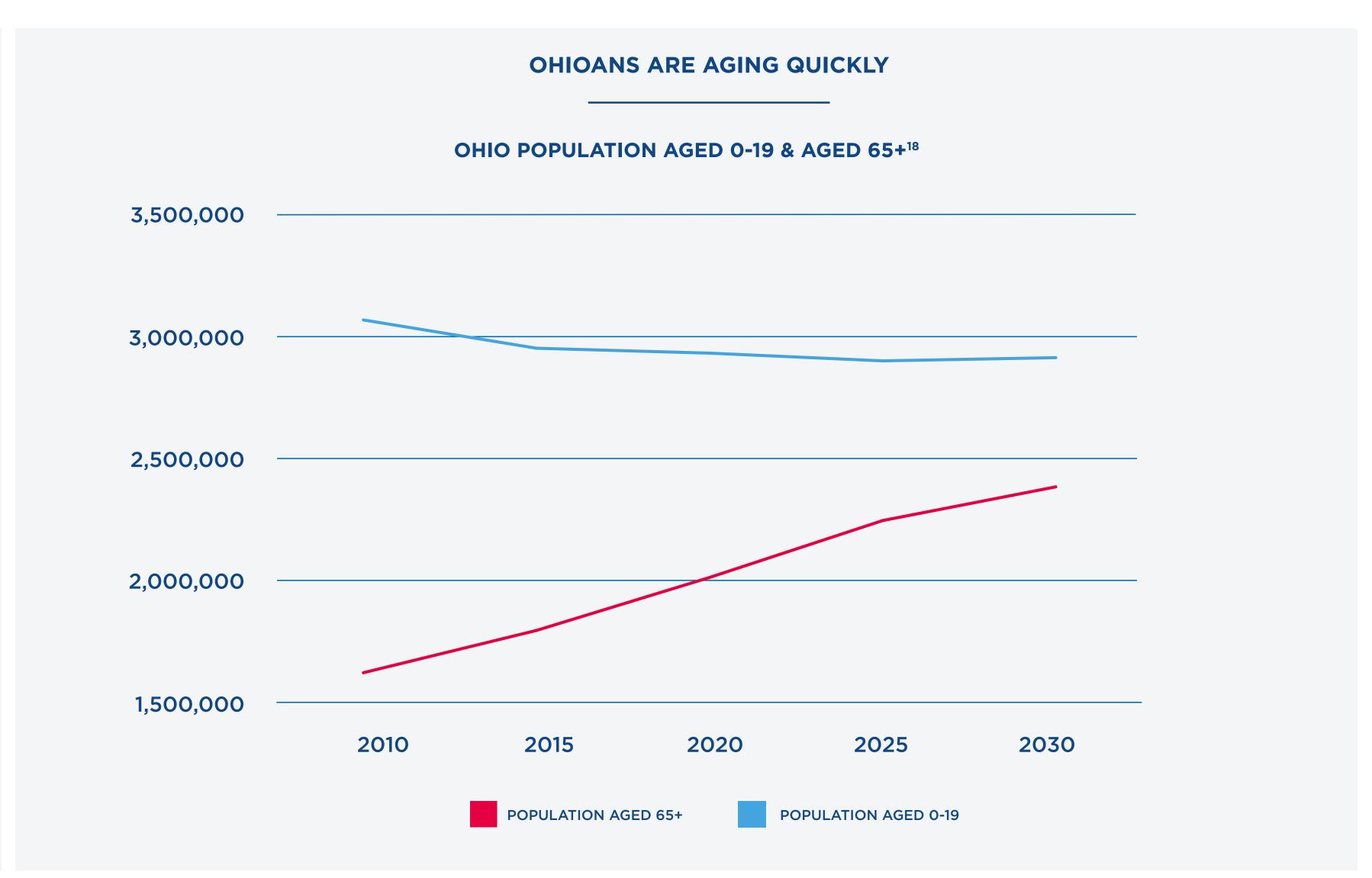
JUNE 10, 2019 KATIE ELLINGTON

OHIO RELIES HEAVILY ON VOLUNTEERS TO HANDLE AGING ADULTS

SCENE

### OHIO IS ALREADY OLD AND IS AGING QUICKLY



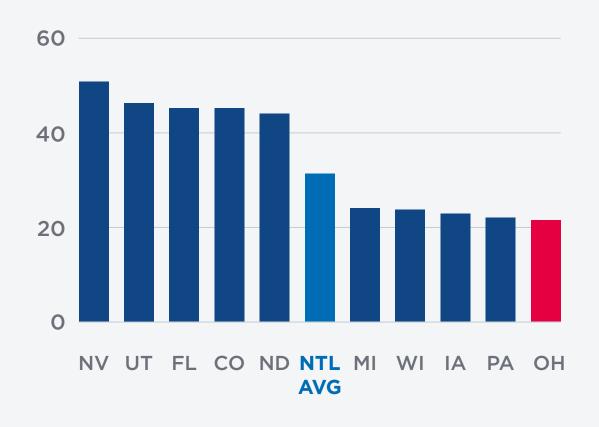


#### OHIO IS ENTERING A NEGATIVE CYCLE

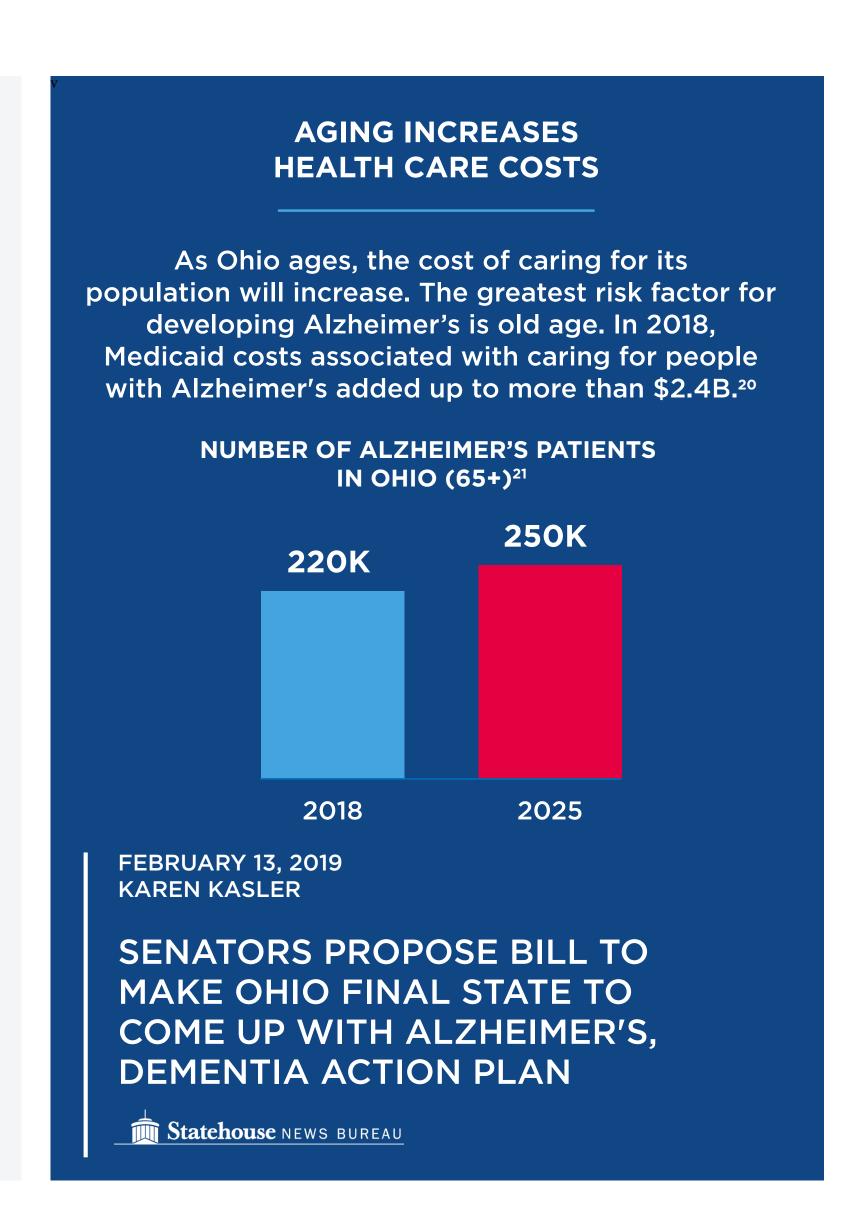
## AGING SLOWS BUSINESS FORMATION AND JOB GROWTH

**BUSINESS DYNAMISM RANKINGS (EIG)**19

EIG's ranking reflects the rate of new business formation, frequency of labor market turnover, the geographic mobility of the workforce.

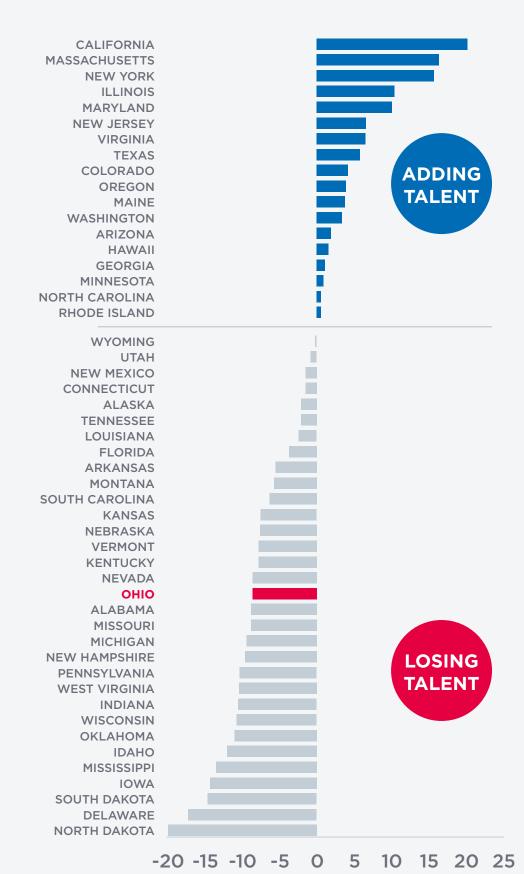






## OHIO IS LOSING YOUNG TALENT

#### BRAIN DRAIN (GAP IN PERCENT OF HIGHLY EDUCATED BETWEEN ENTRANTS AND LEAVERS)<sup>22</sup>



#### IMMIGRANTS CAN BREAK THE NEGATIVE CYCLE IN OHIO

# RECENT IMMIGRANTS ALREADY CONTRIBUTE \$1.0 BILLION TO OHIO EACH YEAR<sup>23</sup>

The net economic impact of immigrants to Ohio includes household income and tax contributions minus the cost of services like schools, police protection, and health care.



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## IMMIGRANTS START NEW BUSINESSES<sup>24</sup>

New jobs tend to come from new businesses, but business creation in Ohio is down. Immigrants are an exception.

MORE THAN 26,000 IMMIGRANT ENTREPRENEURS

across Ohio

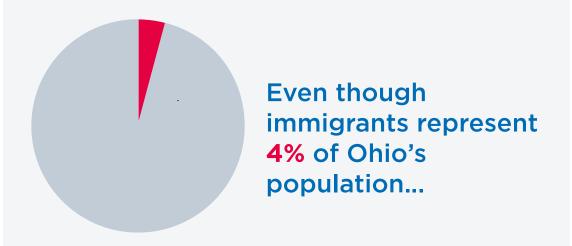
HAVE CREATED 125,000 NEW JOBS

Immigrants are both more likely to hold an advanced degree and more likely to be of working age.<sup>25</sup>

## IMMIGRANTS CAN HELP FILL THE HEALTH CARE LABOR GAP

There is a shortage of doctors in the U.S., which will only get worse as our population ages. In 2014, there were 5.1 open health care jobs for every one unemployed health care worker in Ohio.<sup>26</sup>

## IMMIGRANTS MAKE UP A LARGE SHARE OF DOCTORS



...they make up 29% of Ohio's physicians and surgeons.<sup>27</sup>



# IMMIGRANTS CONTRIBUTE TO THE MANUFACTURING SECTOR

When foreign-born workers move to the U.S., they reduce costs for firms and make it less attractive for them to move their operations abroad. Studies found that for every 1,000 immigrants that relocate to a given county, 46 manufacturing jobs are preserved or created.<sup>28</sup>

250K

IMMIGRANT RESIDENTS

OF OHIO IN 2010



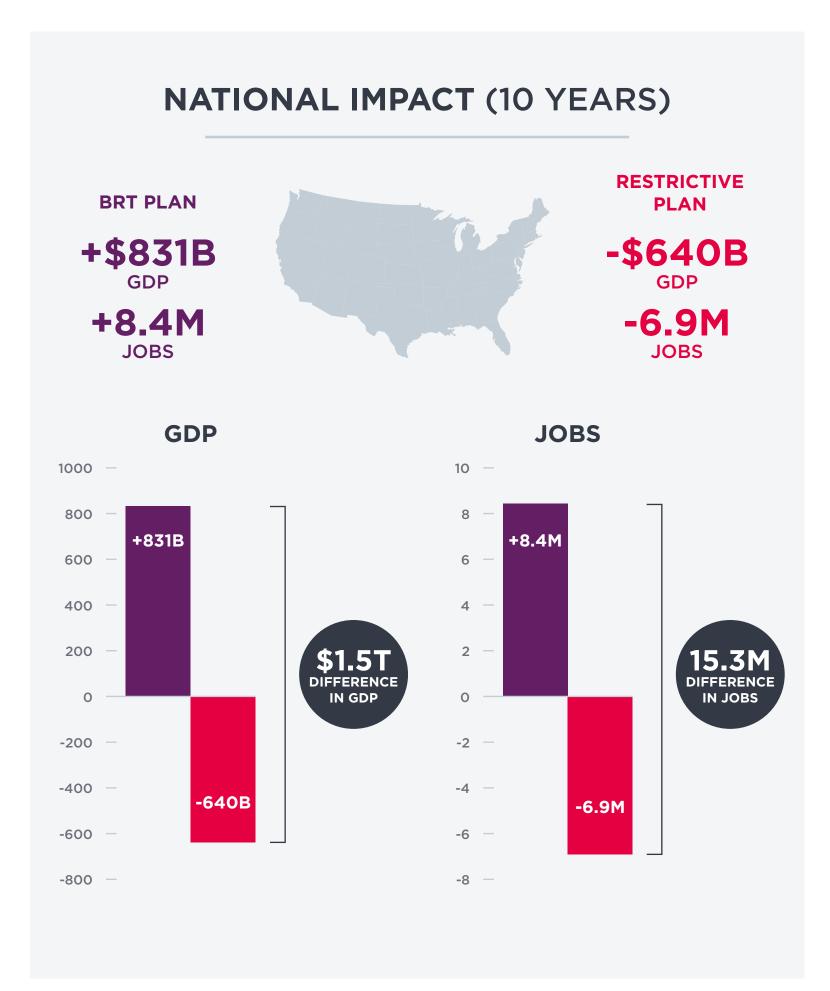


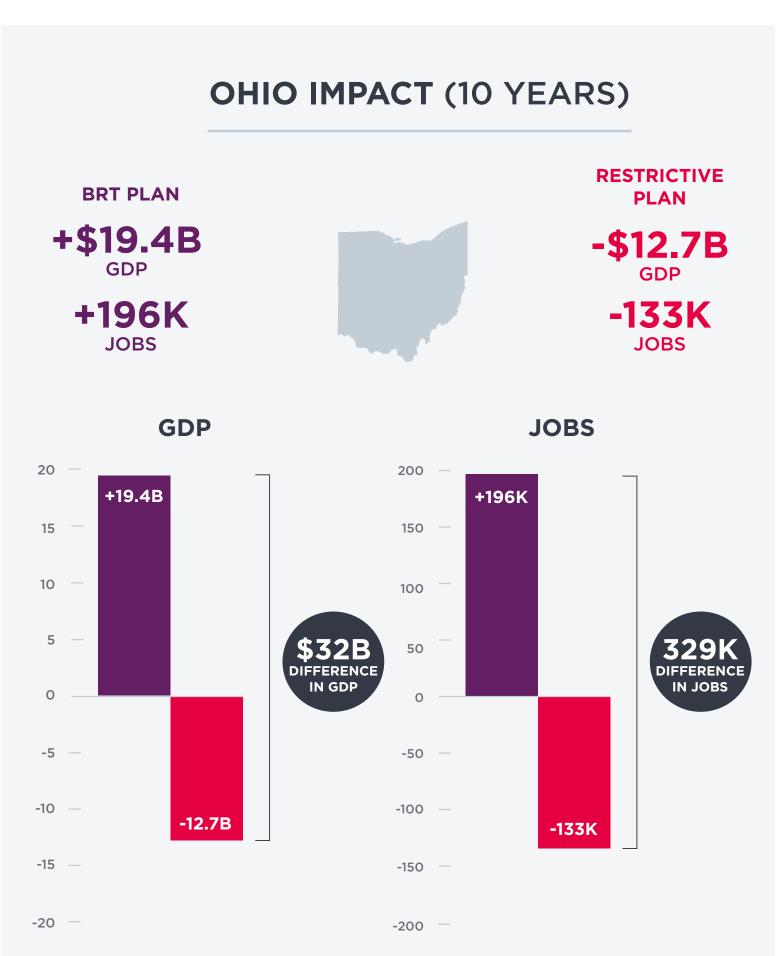
CREATED OR
PRESERVED MORE
THAN
11.6K

MANUFACTURING
JOBS<sup>29</sup>

# TO APPRECIATE HOW RADICAL AND COSTLY RESTRICTIVE IMMIGRATION POLICIES ARE, COMPARE THEM TO WHAT MODERATE REPUBLICANS HAVE PROPOSED

The Business Roundtable is a non-partisan national trade group that generally supports Republican policies. It has proposed a balanced immigration plan that will help grow our population and workforce, in sharp contrast to 'restrictive' policies, which will accelerate negative trends nationwide and in Ohio.<sup>30</sup>





OCTOBER 15, 2018 EMMA KEATING

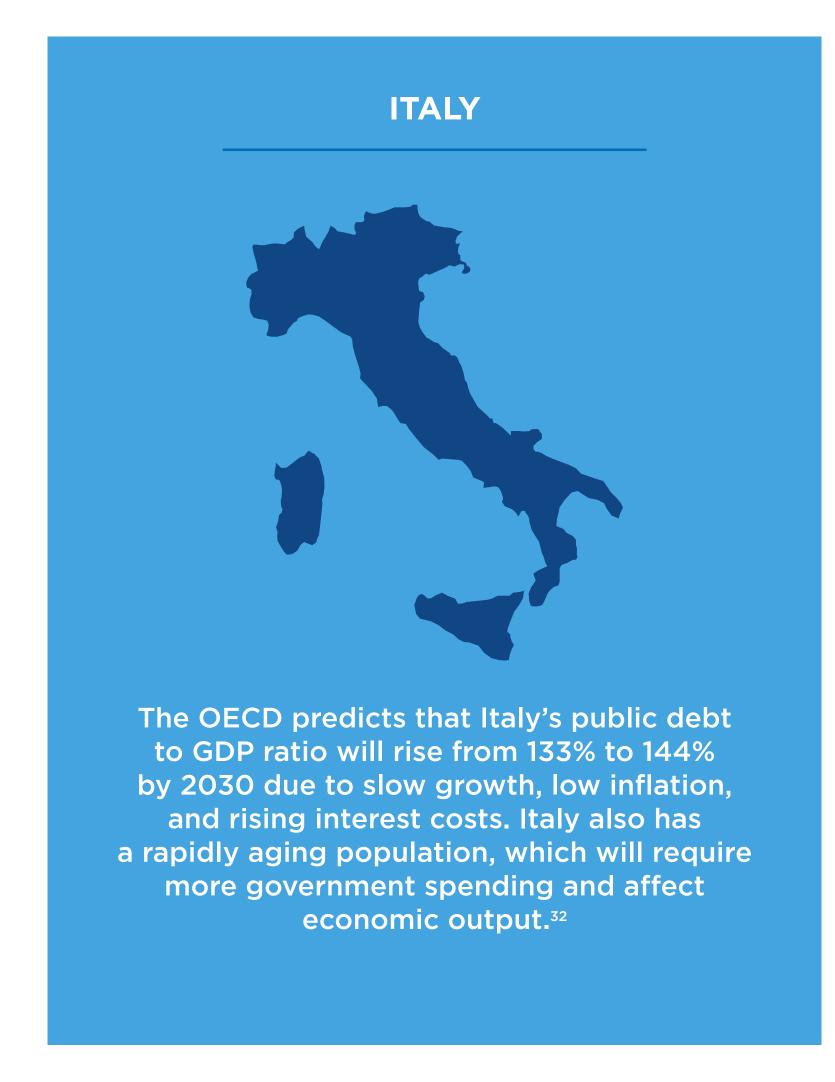
IMMIGRANT ENTREPRENEURS
MAKE THEIR MARK ON OHIO'S
ECONOMY



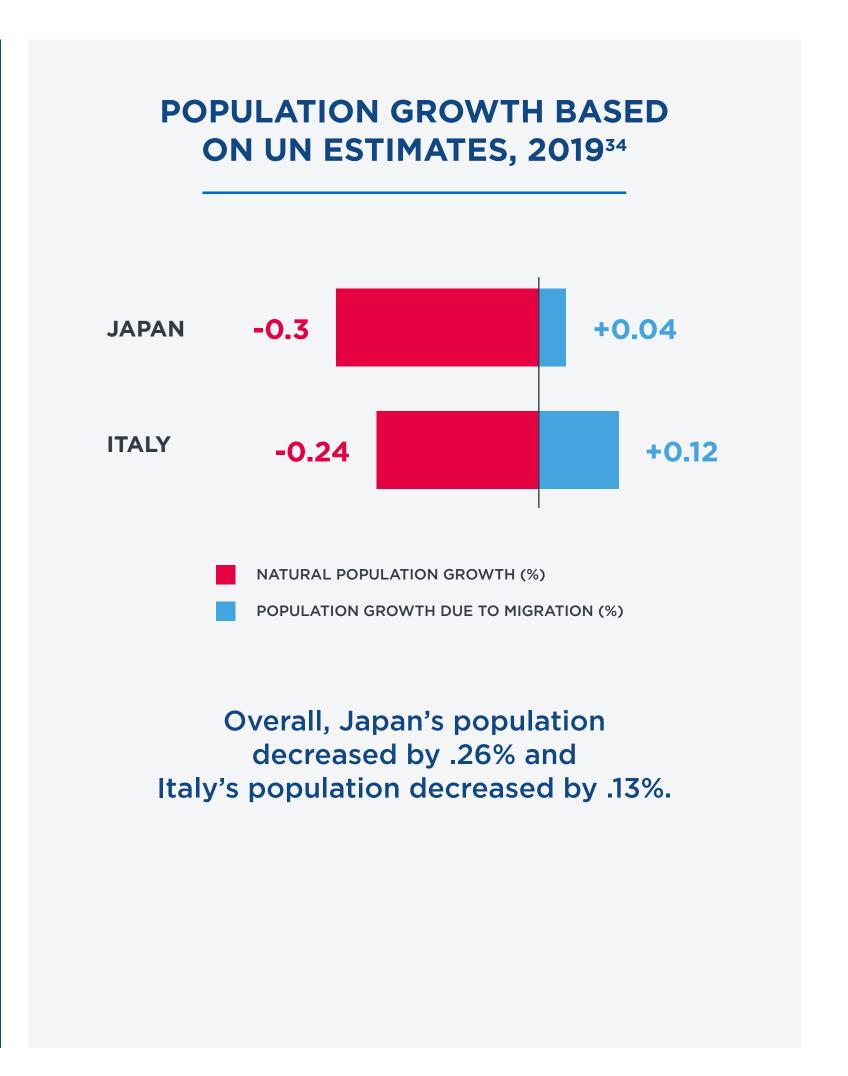
Dayton's height of population was 1953, and we've seen stagnant growth for the region since 1990. A lot of people say this was just going to happen, that this is the way it is — I hate that comment.<sup>31</sup>

- NAN WHALEY
MAYOR OF DAYTON

#### COUNTRIES CURRENTLY ON THE TRACK TRUMP RECOMMENDS ARE STRUGGLING







#### WELL-RUN STATES AND CITIES ARE WELCOMING IMMIGRANTS

Launched in 2009, **Welcoming America** supports communities by creating a network of governments, organizations, and individuals and providing them with the tools and resources they need to support immigrants. Welcoming Economies Global Network is a regional network of organizations across the Midwest.<sup>35</sup>





#### **ENDNOTES**

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