

#### **TOPLINE**

#### President Trump argues we cannot accommodate more immigrants because "our country is full."

In actuality, America has an aging problem, declining birthrates, and thousands of underpopulated cities and towns struggling with falling home prices and dwindling tax revenue. We need immigrants to keep our economy growing.

Our country is full.

Our area is full.

The sector is full...

Can't take you anymore.

I'm sorry, turn around,
that's the way it is.

- PRESIDENT DONALD TRUMP

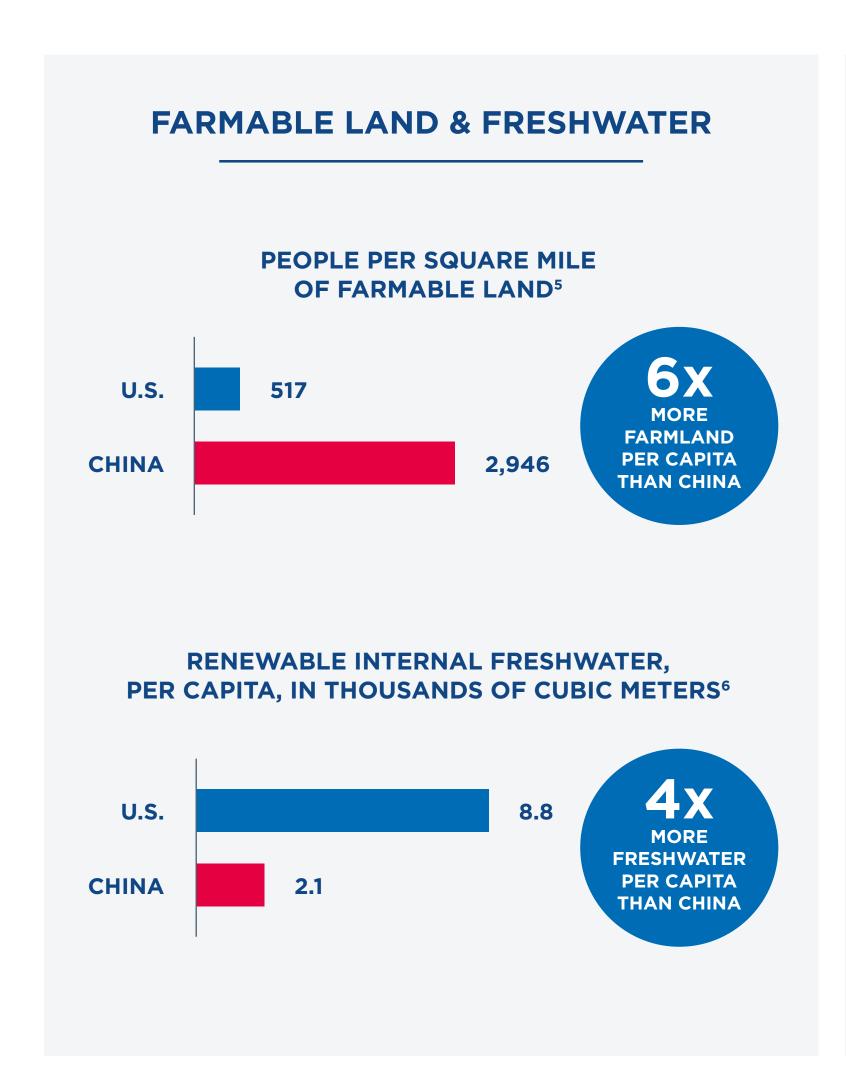
#### U.S.

- 1. The U.S. has plenty of land, water, food, and energy.
- 2. America's problem is fewer babies, fewer workers, and migration from small towns to big cities.
- 3. Trump's restrictive immigration policies are bad for business, property values, pensions, and social security.
- 4. Over 10 years, restrictive immigration policies could cost \$1.5 trillion in GDP and 15.3 million jobs.<sup>2</sup>
- 5. Countries currently on the track Trump recommends are struggling.

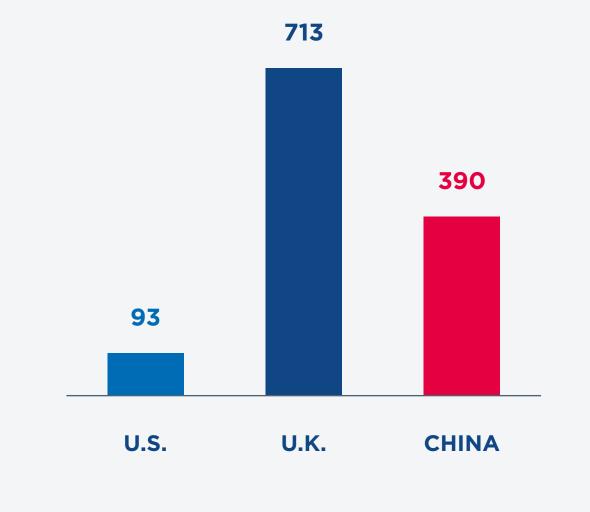
#### **PENNSYLVANIA**

- I. Pennsylvania's population is among the oldest in the U.S., and it is aging faster than the rest of the country.
- 2. Its aging population is slowing business formation and job growth. It's also increasing health care costs and encouraging younger workers to leave.
- 3. Immigrants already contribute \$1.9 billion to Pennsylvania's economy each year.<sup>3</sup> Continued immigration could prevent its economy from spiraling.
- 4. A balanced immigration policy would grow Pennsylvania's GDP by \$30 billion over ten years. Restrictive policies would reduce its GDP by \$17 billion.<sup>4</sup>

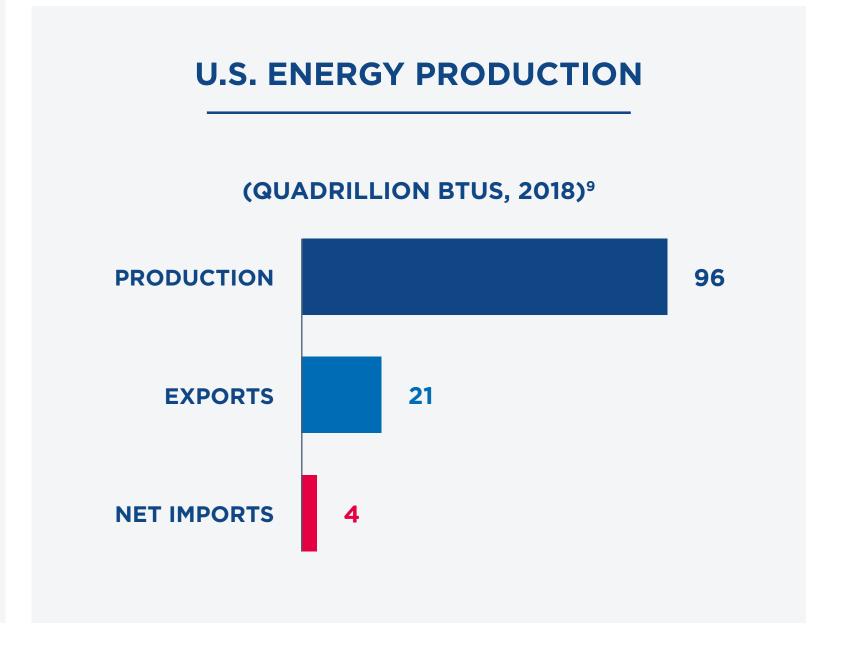
# THE U.S. HAS PLENTY OF LAND, WATER, FOOD, AND ENERGY FOR MILLIONS OF NEW AMERICANS







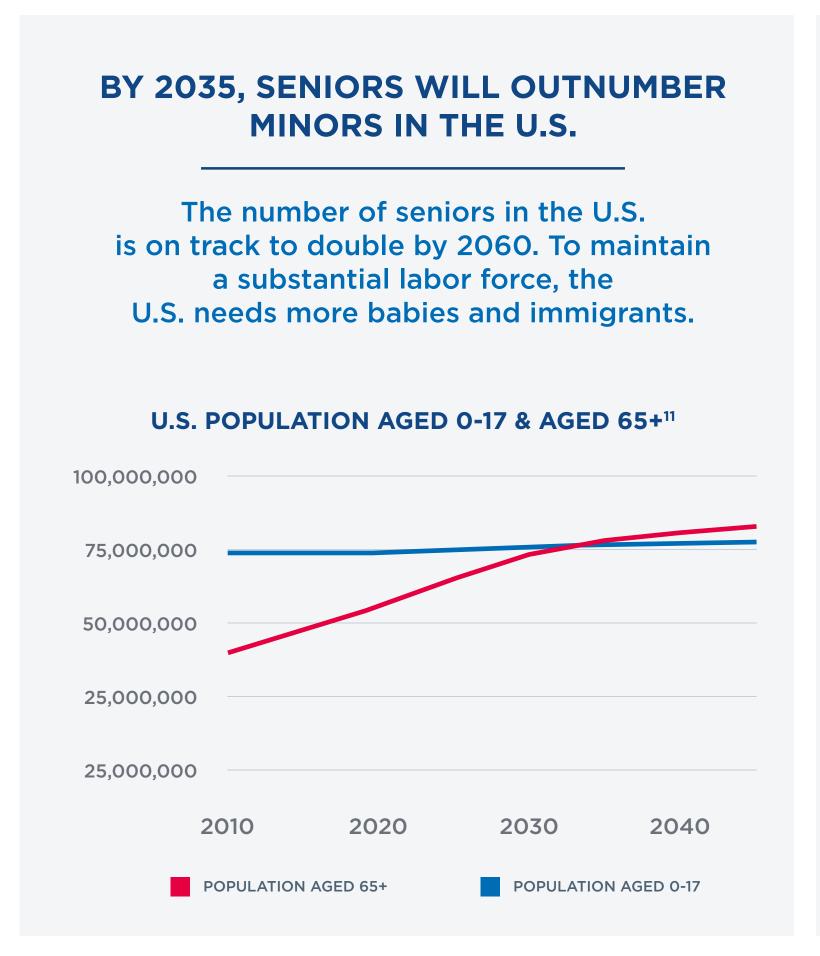
# U.S. FOOD PRODUCTION THE U.S. EXPORTS \$140 BILLION IN AGRICULTURAL PRODUCTS PER YEAR.8



# OUR REAL PROBLEM: FEWER BABIES, FEWER WORKERS, AND MIGRATION FROM SMALLER CITIES TO BIGGER ONES

The U.S. has two problems that, together, are putting enormous pressure on half of the country. 1) Americans are having fewer kids, and 2) they are leaving less-populated areas for jobs and opportunities in major cities, mostly on the East and West Coasts.

## **DECLINING FERTILITY RATE** U.S. fertility is at a record low. To maintain our population, each woman must have 2.1 children on average; today, they are having 1.8. Without immigration, the U.S. population will shrink. Economists predict our birth rate will fall to 1.5 or 1.4 children per woman. U.S. FERTILITY RATE<sup>10</sup> 3.5 2.5 CHILDREN PER 1.5 1960 2000



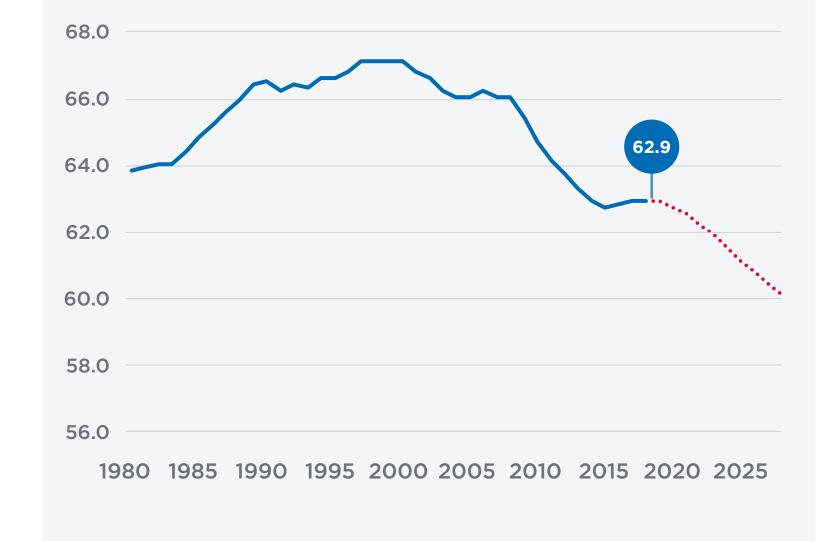


# SLOWING LABOR GROWTH IS BAD FOR BUSINESS AND WORSE FOR SOCIAL SECURITY

## DECLINING LFP = LESS ECONOMIC GROWTH

In 2018, the Congressional Budget Office reported that the labor force participation rate would decrease over the next ten years as a result of baby boomers aging into retirement.

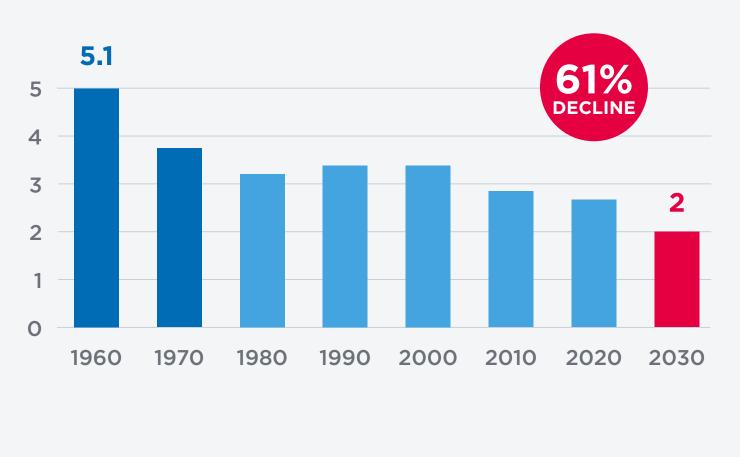
#### HISTORICAL AND PROJECTED LABOR FORCE PARTICIPATION RATE<sup>13</sup>



## DEPLETING SOCIAL SECURITY AND OTHER PENSIONS

The ratio of contributing workers to Social Security beneficiaries has dropped drastically since 1960.

#### NUMBER OF WORKERS SUPPORTING EACH SOCIAL SECURITY RETIREE<sup>14</sup>

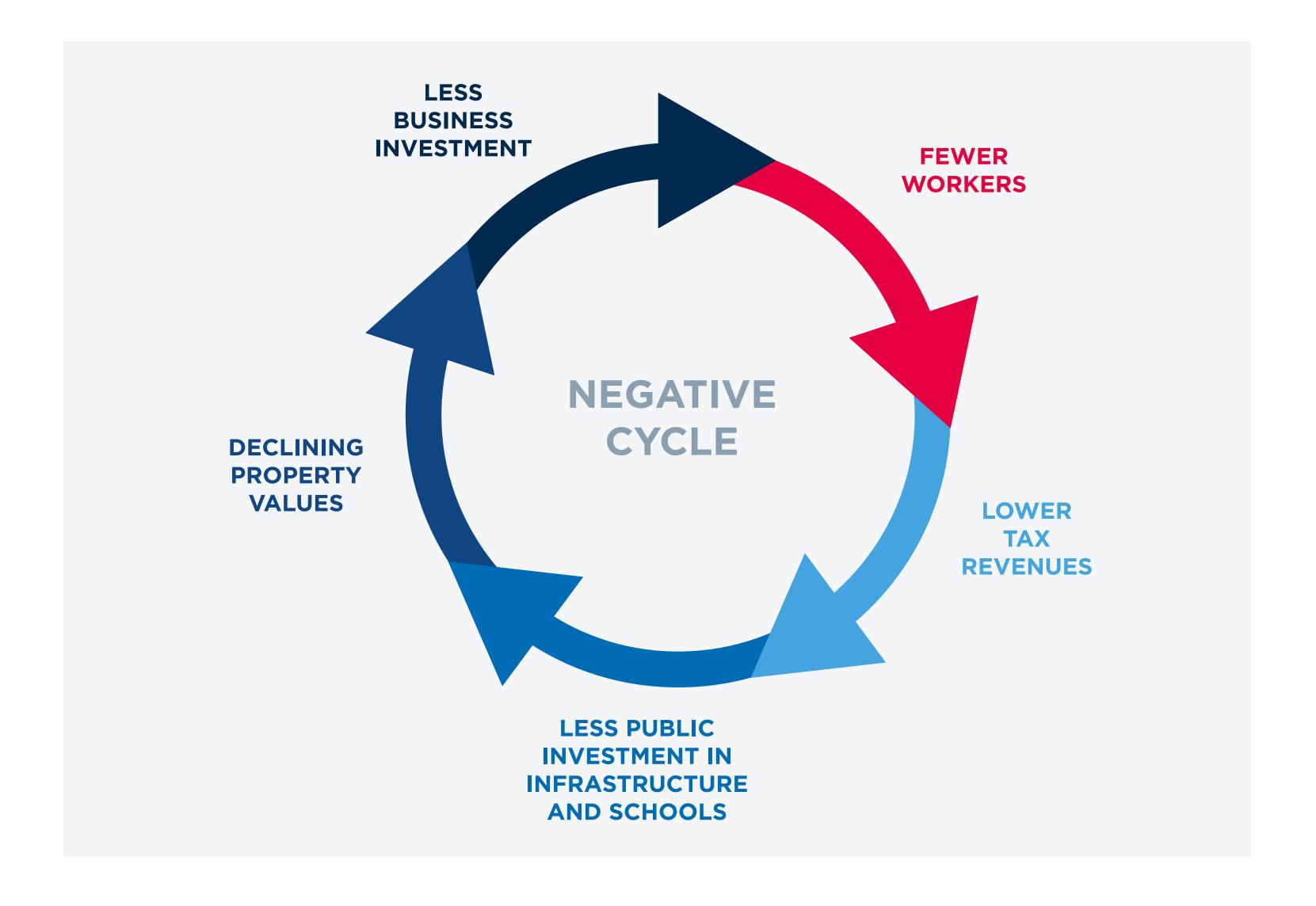


THE SOCIAL SECURITY TRUST FUND WILL RUN OUT OF MONEY BY 2033.

Immigrants are already playing a valuable role helping Pennsylvania meet some of its healthcare workforce gaps. In 2016 nearly one in four physicians in Pennsylvania graduated from a foreign medical school, a likely sign they were born elsewhere.<sup>15</sup>

- THE CONTRIBUTIONS OF NEW AMERICANS IN PENNSYLVANIA, NEW AMERICAN ECONOMY REPORT

# WHEN A COMMUNITY AGES AND SHRINKS, IT CREATES A NEGATIVE CYCLE THAT'S HARD TO BREAK



# PENNSYLVANIA'S POPULATION IS AGING. WHO IS GOING TO PAY FOR IT?

"The annual cost of providing senior programs is increasing more than twice as quickly as the revenue sources that fund them, according to the state's Independent Fiscal Office. The increased demand and costs also will come as seniors retire and stop paying state and local income taxes." 16

BY LAURA MCCRYSTAL JANUARY 15, 2018

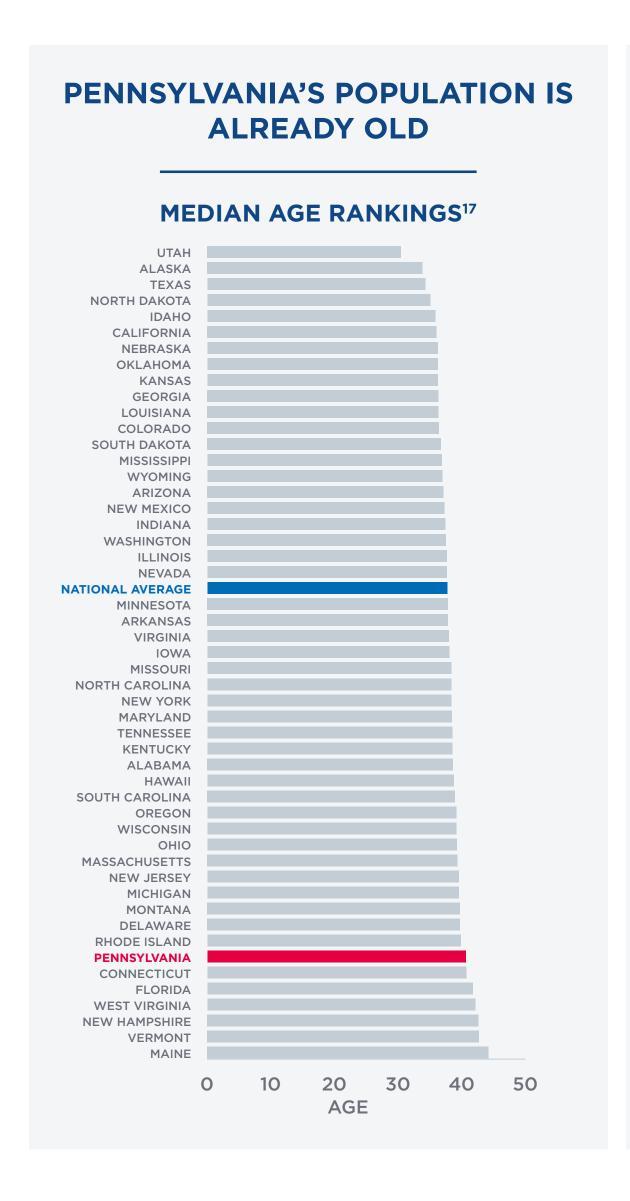


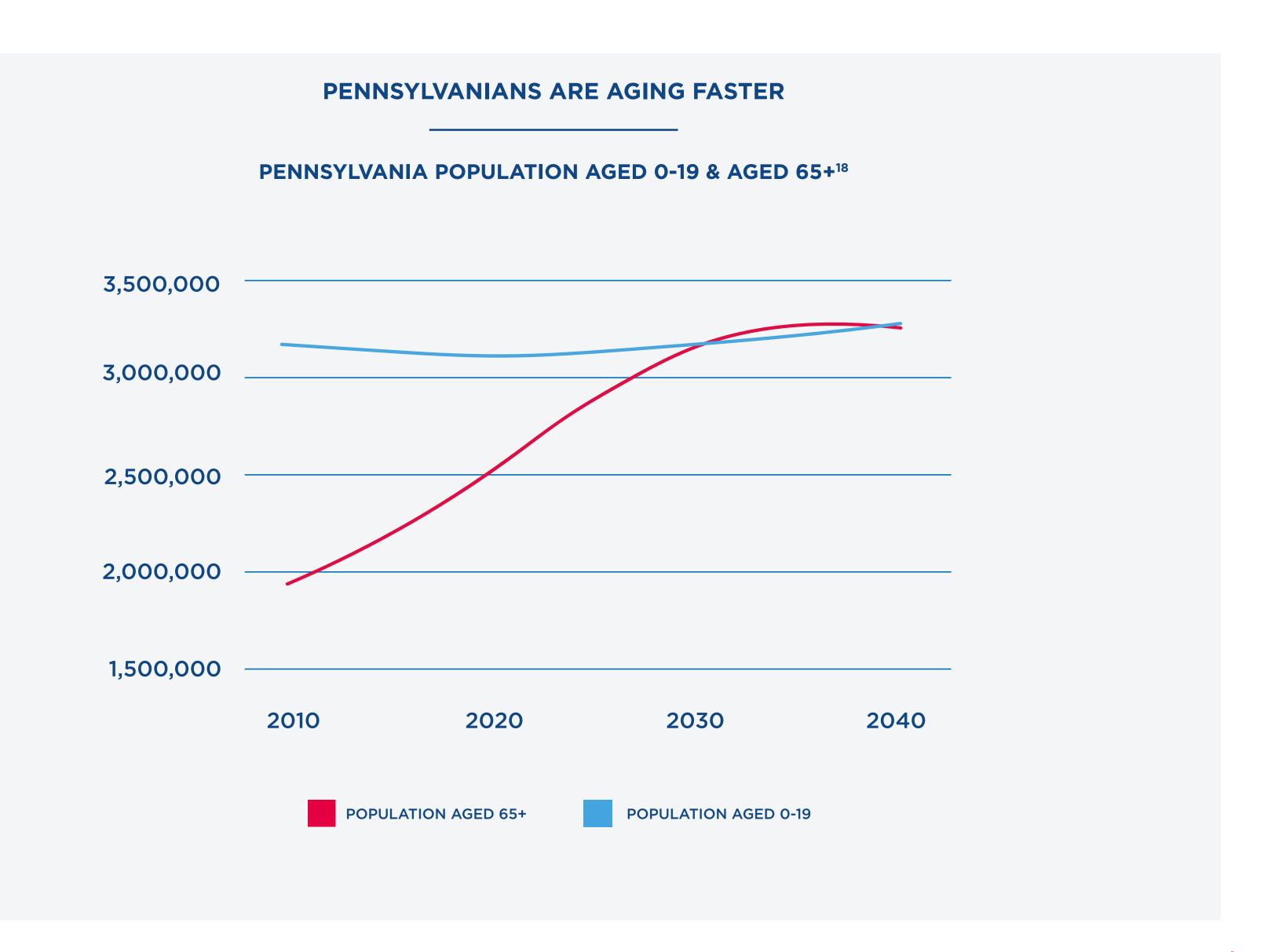
MAY 7, 2017 MARC LEVY

PA.'S BUDGET WOES WILL DEEPEN WITH AGING POPULATION



#### PENNSYLVANIA, ALREADY OLD, IS AGING FASTER THAN OTHER STATES



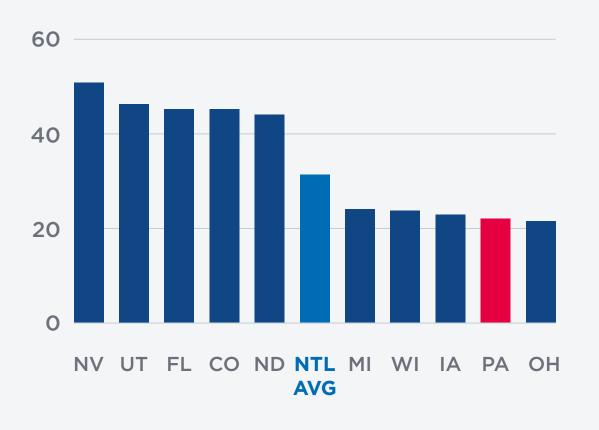


#### PENNSYLVANIA IS ENTERING A NEGATIVE CYCLE

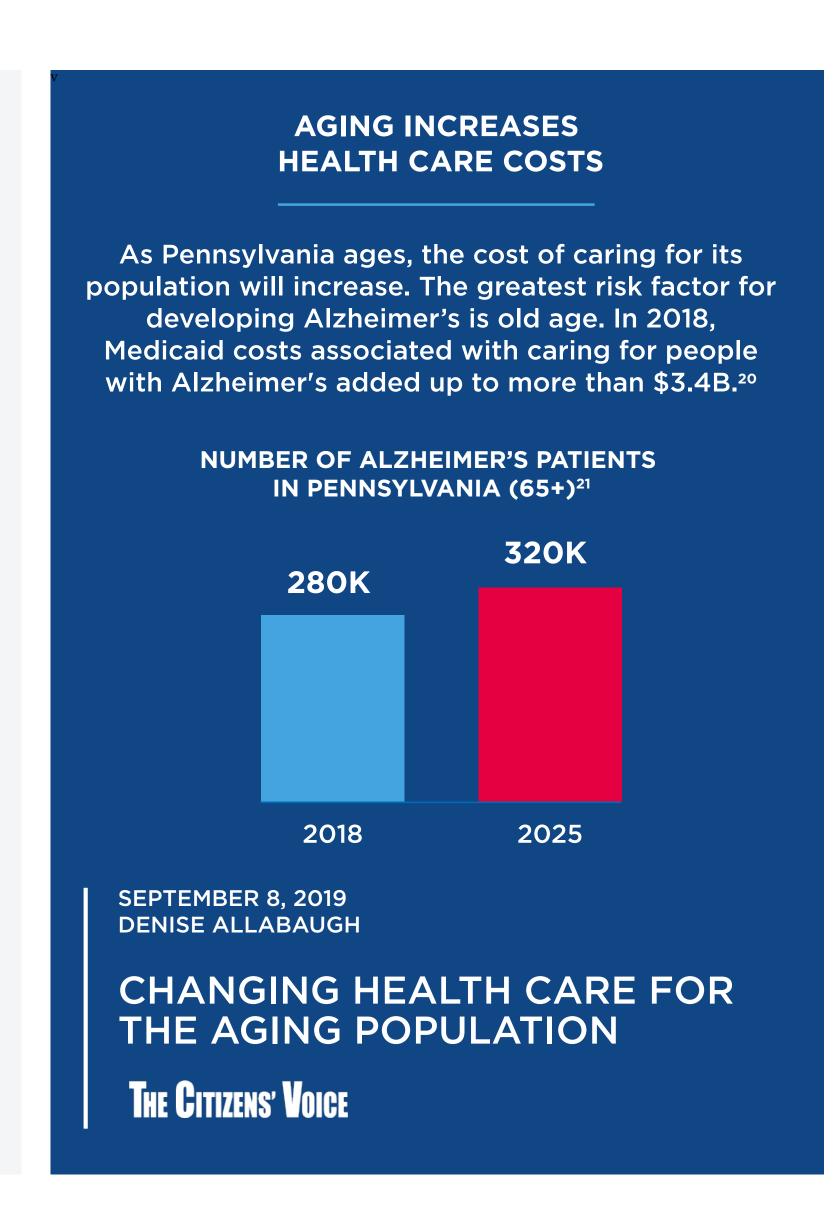
## AGING SLOWS BUSINESS FORMATION AND JOB GROWTH

**BUSINESS DYNAMISM RANKINGS (EIG)**<sup>19</sup>

elG's ranking reflects the rate of new business formation, frequency of labor market turnover, the geographic mobility of the workforce.

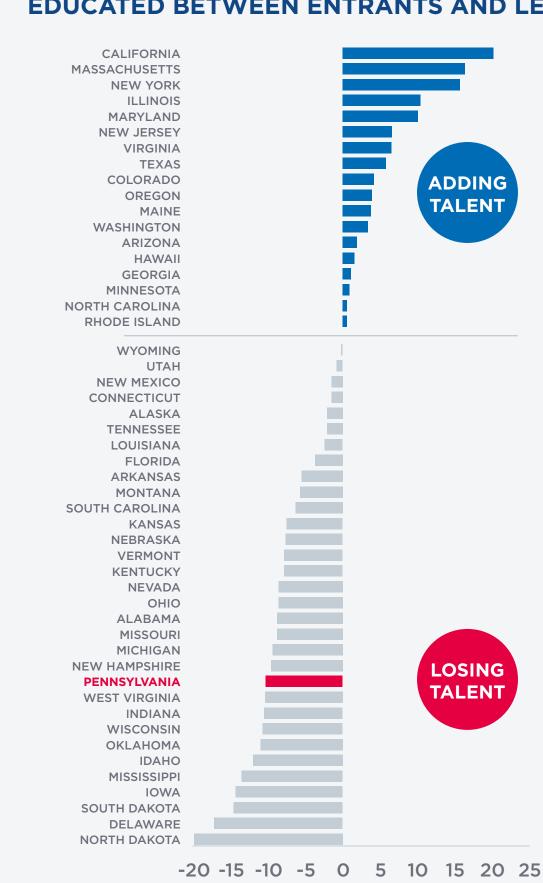


PENNSYLVANIA RANKS #48



## PENNSYLVANIA IS LOSING YOUNG TALENT

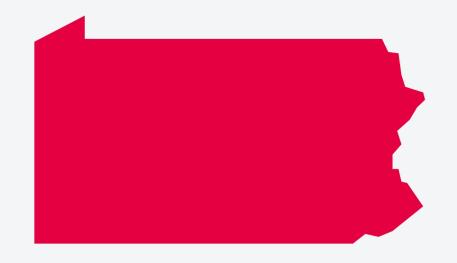
#### BRAIN DRAIN (GAP IN PERCENT OF HIGHLY EDUCATED BETWEEN ENTRANTS AND LEAVERS)<sup>22</sup>



#### IMMIGRANTS CAN BREAK THE NEGATIVE CYCLE IN PENNSYLVANIA

# RECENT IMMIGRANTS ALREADY CONTRIBUTE \$1.9 BILLION TO PENNSYLVANIA EACH YEAR23

The net economic impact of immigrants to Pennsylvania includes household income and tax contributions minus the cost of services like schools, police protection, and health care.



+\$1.9B
PENNSYLVANIA

## IMMIGRANTS START NEW BUSINESSES<sup>24</sup>

New jobs tend to come from new businesses, but business creation in Pennsylvania is down. Immigrants are an exception.

MORE THAN 57,000 IMMIGRANT ENTREPRENEURS

across Pennsylvania

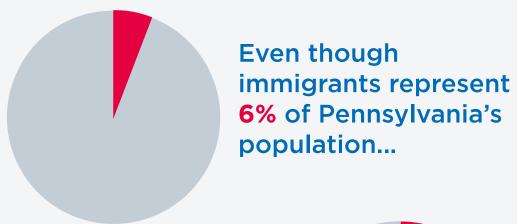
HAVE CREATED 189,000 NEW JOBS

Immigrants are both more likely to hold an advanced degree and more likely to be working age.<sup>25</sup>

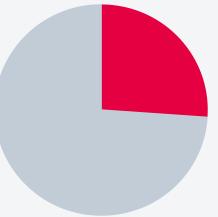
## IMMIGRANTS CAN HELP FILL THE HEALTH CARE LABOR GAP

There is a shortage of doctors in the U.S., which will only get worse as our population ages. In 2014, there were 4.2 open health care jobs for every one unemployed health care worker in Pennsylvania.<sup>26</sup>

### IMMIGRANTS MAKE UP A LARGE SHARE OF DOCTORS



...they make up 26% of Pennsylvania's physicians and surgeons.<sup>27</sup>



# IMMIGRANTS CONTRIBUTE TO THE MANUFACTURING SECTOR

When foreign-born workers move to the U.S., they reduce costs for firms and make it less attractive for them to move their operations abroad. Studies found that for every 1,000 immigrants that relocate to a given county, 46 manufacturing jobs are preserved or created.<sup>28</sup>

730K

IMMIGRANT RESIDENTS
OF PENNSYLVANIA

IN 2010





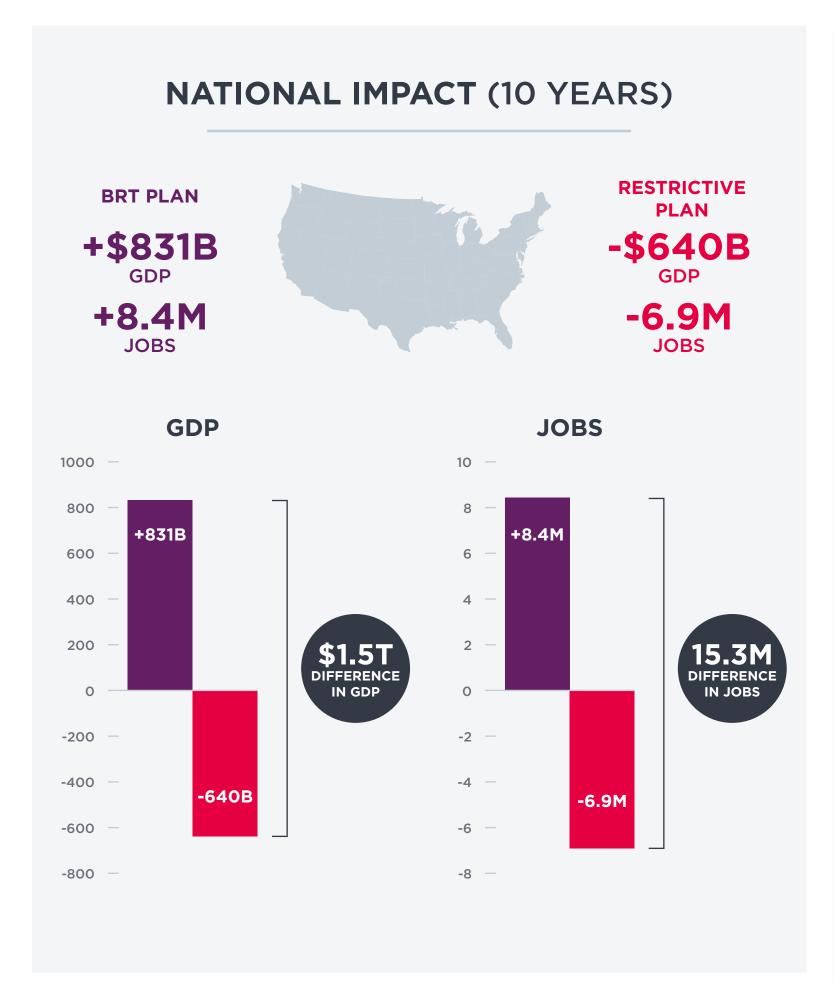
CREATED OR
PRESERVED MORE
THAN

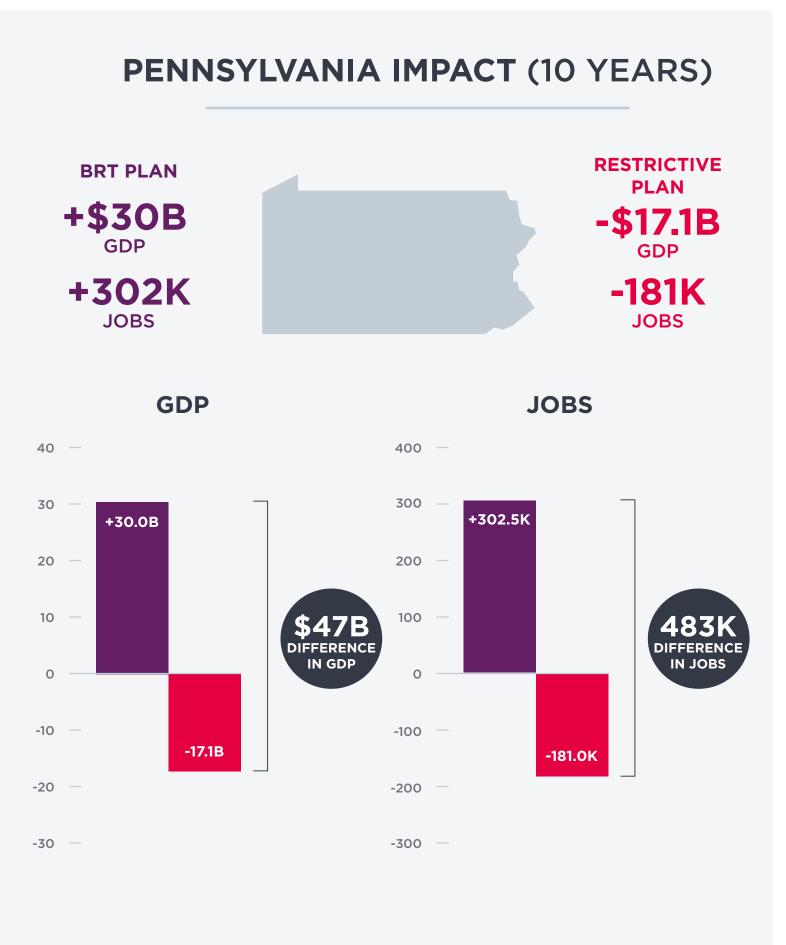
33K
MANUFACTURING

JOBS<sup>29</sup>

# TO APPRECIATE HOW RADICAL AND COSTLY RESTRICTIVE IMMIGRATION POLICIES ARE, COMPARE THEM TO WHAT MODERATE REPUBLICANS HAVE PROPOSED

The Business Roundtable is a non-partisan national trade group that generally supports Republican policies. It has proposed a balanced immigration plan that will help grow our population and workforce, in sharp contrast to restrictive policies, which will accelerate negative trends nationwide -- but particularly in Pennsylvania.<sup>30</sup>

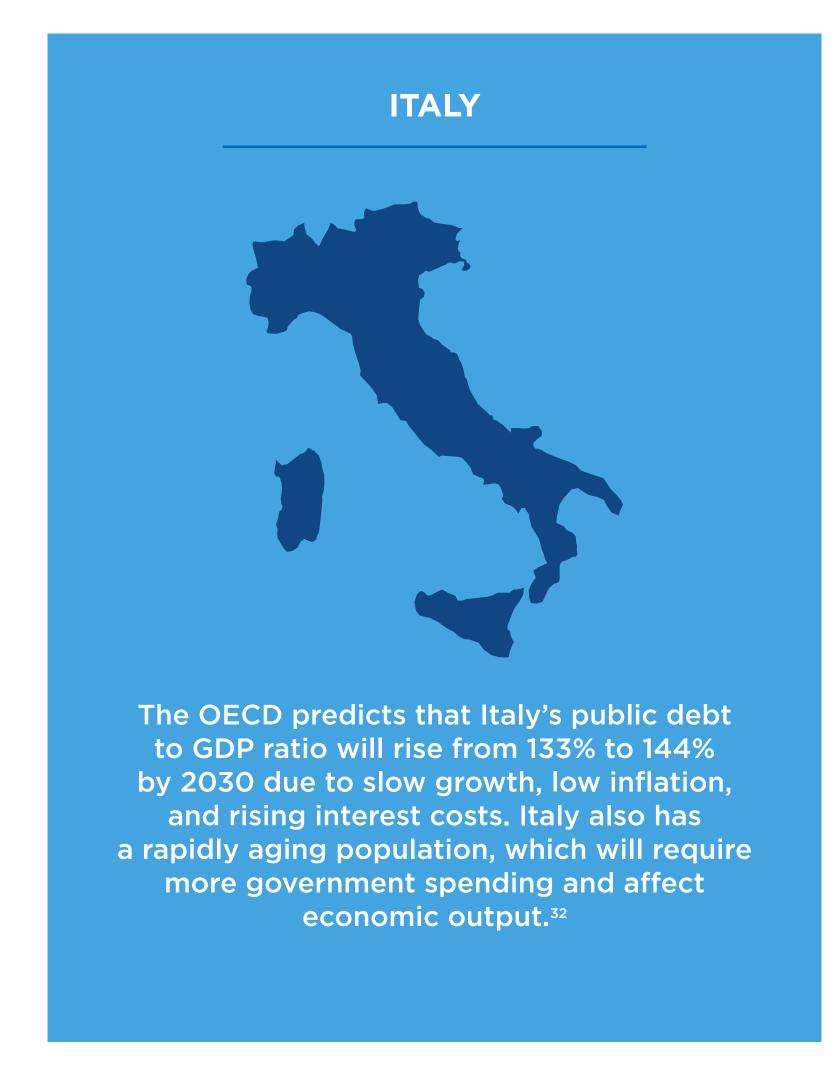




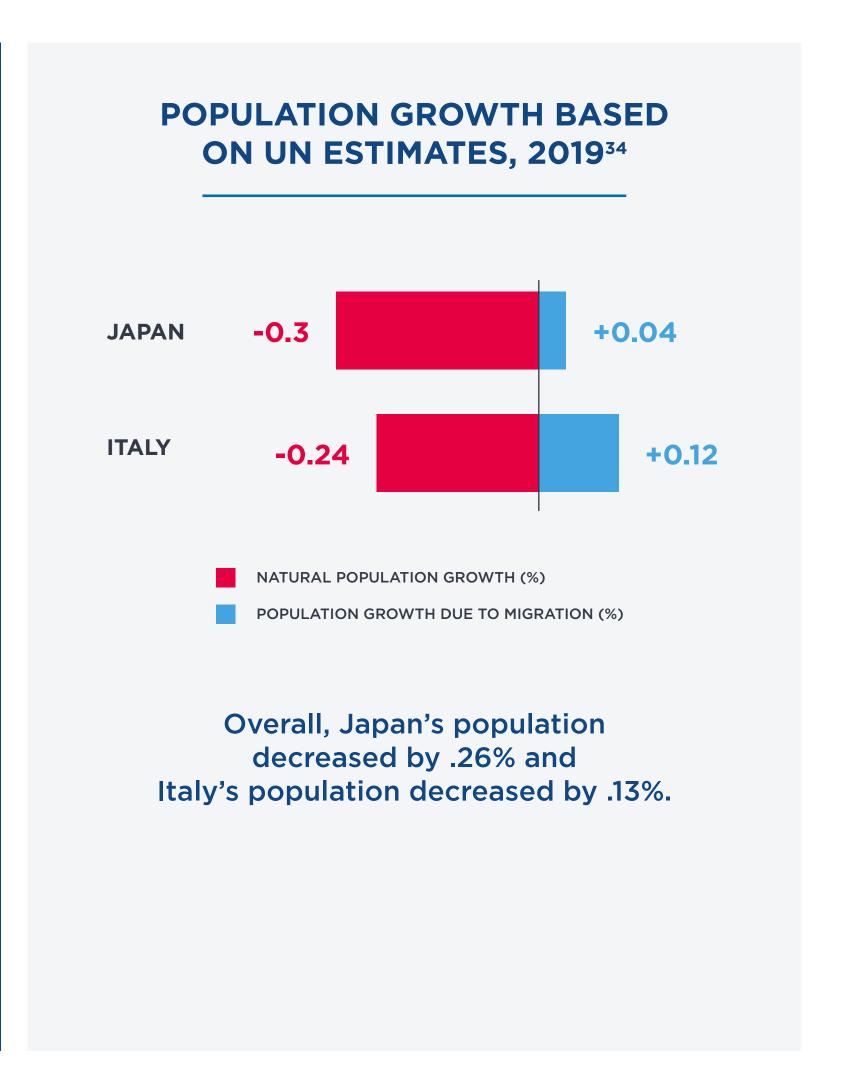
Immigration affects every sector. Ending the DACA program is not only devastating for thousands of young Pennsylvanians, who know this country as their only home, but will have devastating consequences for the economy.<sup>31</sup>

- NICOLE PUMPHREY
DIRECTOR OF STRATEGIC PARTNERSHIPS,
WELCOMING CENTER

#### COUNTRIES CURRENTLY ON THE TRACK TRUMP RECOMMENDS ARE STRUGGLING

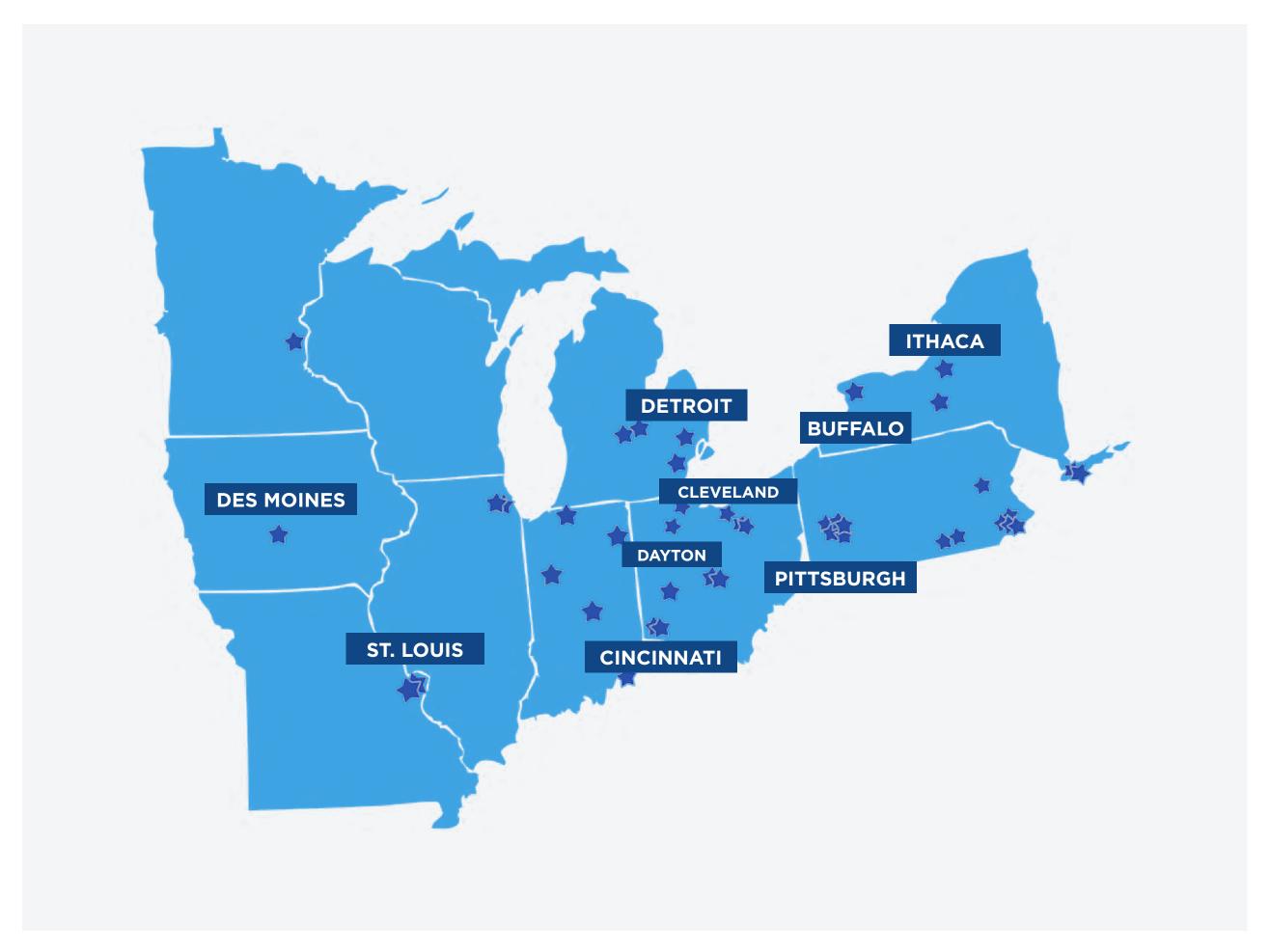






#### WELL-RUN STATES AND CITIES ARE WELCOMING IMMIGRANTS

Launched in 2009, **Welcoming America** supports communities by creating a network of governments, organizations, and individuals and providing them with the tools and resources they need to support immigrants. Welcoming Economies Global Network is a regional network of organizations across the Midwest.<sup>35</sup>





#### **ENDNOTES**

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